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Gordon Rogers – BioVectra, Chief Financial Officer

BioVectra Achieves Full Integration with SYSPRO

At a Glance

KEY CHALLENGE

Implementing fully-integrated software to keep pace with company expansion.

KEY BENEFIT

Streamlined, consistent processes and enhanced decision-making.

ORGANIZATION

BioVectra Inc.

INDUSTRY

Pharmaceutical Manufacturing

END USER MARKET

Pharmaceutical Industry



Customer Profile

BioVectra is a contract development and manufacturing organization (CDMO) whose global client base includes many of the top biopharmaceutical companies in the world. The company combines synthetic chemical manufacturing, fermentation and bio-extraction technologies to manufacture a number of specialty chemicals products. BioVectra operates three manufacturing facilities, a chemical manufacturing plant and a specialized bio-extraction facility in Charlottetown on Prince Edward Island.

The Mission

BioVectra recognized that its basic financial accounting package was no longer able to keep pace with the expansion of its operations. At the same time, the biopharmaceutical market was becoming increasingly regulated. There were Canadian regulations, US FDA regulations, and an emerging customer focus on quality management. The BioVectra management team needed to place greater controls on production, inventory, quality control processes and data.

The Solution

After researching a number of software packages, BioVectra chose SYSPRO as the only Enterprise Resource planning (ERP) solution that effectively combined the manufacturing controls and financial reporting it needed.

The Outcome

More than 20 years since the initial implementation, BioVectra is using all SYSPRO's core accounting modules as well as modules such as Requirements Planning, Inventory Control, Work In Progress (WIP), Purchase Orders, Sales Analysis, Sales Orders, Bill Of Materials (BOM), Contact Management, Cashbook, Electronic Funds Transfer (EFT), Lot Traceability and Report Writer.

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Why SYSPRO?

Gordon Rogers, BioVectra's Chief Financial Officer, says SYSPRO stood out as the obvious choice.

"For us, the most crucial reason for implementing SYSPRO was to integrate our operational departments with the accounting world," Rogers says. "We had two very different business units that we wanted to put on SYSPRO. For the most part, we were able to modify our business processes to provide consistency within SYSPRO, but there were some individual operational aspects that needed to be preserved. One good thing about SYSPRO is that it's flexible enough to do that."

Streamlining Processes

The EFT module helps BioVectra streamline its processes by enabling electronic payments to its suppliers, while Contact Management helps the Sales & Marketing group manage its business communications by providing a central repository and allowing access to current customer information in SYSPRO. Contact Management is also being used by BioVectra's Collections Department to manage the same business contacts.

Another module that's making a difference at BioVectra is SYSPRO Reporting Services (SRS). "Leveraging the Crystal Reports-based module has allowed us to create standard reporting based on our requirements; not on the standard reporting that comes preinstalled with SYSPRO. We now have access to data as we want to see and use it," says Darren MacGregor, BioVectra's Controller.

Accommodating Growth and Operational Change

"SYSPRO works well for us," Rogers says. "We're a substantially different company than we were when we implemented SYSPRO, but it has accommodated our growth as well as our operational changes. In terms of our business processes, it's given us a discipline and a consistency that may not have been there before we had SYSPRO's software modules to assist us.

"In addition, SYSPRO has greatly improved the information that's available to department managers across the board. We now have one central point of reference, as opposed to each department maintaining its own database. That allows us to make better decisions based on more widely available information than we had in the past."

"We're pleased with the product," concludes MacGregor. "SYSPRO is continually adding to and upgrading the software in ways that really help us run our business. They seem to be very committed to making the software better, and to increasing its adaptability to the individual organization. For us, it's an excellent business solution."

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About SYSPRO

Established in 1978, SYSPRO is an industry-built Enterprise Resource Planning (ERP) solution designed to simplify business complexity for manufacturers and distributors worldwide. SYSPRO provides an end-to-end business solution for optimized cost control, streamlined business processes, improved productivity, and real-time data analysis for comprehensive reporting and decision-making. SYSPRO is highly scalable and can be deployed either in the cloud, on-premise, or accessed via any mobile device.

Combined with a practical approach to technology and a passionate commitment to simplifying business processes, SYSPRO dedicates itself to the success of its partners and customers alike.

SYSPRO's intuitive product features, business intelligence capabilities, and easy deployment methodology are unmatched in the marketplace. The depth of software functionality and targeted industry knowledge makes SYSPRO an excellent fit for a number of select manufacturing and distribution industries, including food and beverage, machinery and equipment, electronics, fabricated metals, automotive, and many more.

Learn more about SYSPRO's solutions for the Manufacturing industry. [Click here](#) or contact us on info@ca.syspro.com